

## Message Text

CONFIDENTIAL

PAGE 01 CAIRO 01795 191035 Z

15

ACTION NEA-12

INFO OCT-01 ADP-00 EB-11 RSR-01 RSC-01 SS-15 /041 W

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R 190915 Z JUN 73

FM USINT CAIRO

TO SECSTATE WASHDC 3233

INFO AMEMBASSY BEIRUT

C O N F I D E N T I A L CAIRO 1795

STADIS////////////////////////////////////

E. O. 11652: GDS

TAGS: SUME

SUBJECT: BECHTEL/ GOE TALKS ON SUMED

REF: CAIRO 1714; STATE 117316

1. IN BRIEF AND ELLIPTICAL TELEPHONE CONVERSATION JUNE 17,  
KIDDER- PEABODY REPRESENTATIVE TAMRAZ PASSED FOLLOWING  
INFORMATION TO USINTOFF:

( A) TAMRAZ AND BECHTEL GROUP ARRIVED IN CAIRO JUNE 16  
FOR TALKS WITH EGYPTIAN SUMED TEAM. DISCUSSIONS HAD BEEN  
POSITIVE THROUGHOUT WITH EGYPTIANS SHOWING CONSIDERABLE  
INTEREST IN BECHTEL INVOLVEMENT.

( B) EGYPTIANS INDICATED THEIR TALKS WITH FRENCH- LED  
CONSORTIUM HAD NOT BROKEN DOWN, ALTHOUGH TAMRAZ SUGGESTED  
THIS MIGHT HAVE BEEN PART OF GOE NEGOTIATING TACTIC  
VIS- A- VIS BECHTEL. ON SPECIFIC ISSUES OF COSTS  
OF SUMED PROJECT, TAMRAZ SAID THAT IT WAS CLEAR THAT DOLLOR  
DEVALUATIONS HAD MADE US PARTICIPATION HIGHLY  
ATTRACTIVE TO GOE.

( C) BECHTEL AND GOE HAD AGREED THAT BECHTEL WOULD  
PROCEED WITH THIRTY- DAY PROJECT STUDY, ON COMPLETION OF  
WHICH BECHTEL WOULD BE IN POSITION TO SUBMIT ITS OWN BID.  
WE HAVE JUST BEEN CONTACTED BY BECHTEL REPRESENTATIVE  
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ROOK, WHO ARRIVED FROM SAN FRANCISCO ON JUNE 18.

(D) BECHTEL HEAD OFFICE WAS STILL WRESTLING WITH  
"ETHICAL" ISSUES INVOLVED (I.E., TAKING SOME PROJECT  
AWAY FROM CONSORTIUM MEMBERS), AND THESE WOULD HAVE TO BE  
RESOLVED BEFORE BECHTEL COULD COMMIT ITSELF TO SUMED  
PROJECT.

2. BEFORE CONCLUDING CONVERSATION, TAMRAZ ASKED IF EXIM  
FINANCING MIGHT BE AVAILABLE FOR PART OF PROJECT COSTS.  
GREENE

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NNNNMAFVVZCZ

\*\*\* Current Handling Restrictions \*\*\* STADIS

\*\*\* Current Classification \*\*\* CONFIDENTIAL

## Message Attributes

**Automatic DecapTIONing:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUME  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 JUN 1973  
**DecapTION Date:** 28 MAY 2004  
**DecapTION Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973CAIRO01795  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GDS  
**Errors:** n/a  
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**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
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**Previous Handling Restrictions:** STADIS  
**Reference:** 73 CAIRO 1714, 73 STATE 117316  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
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**Review Content Flags:**  
**Review Date:** 11 DEC 2001  
**Review Event:**  
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30 JUN 2005

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**Review Referrals:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> jms 980218  
**Subject:** BECHTEL/ GOE TALKS ON SUMED  
**TAGS:** PFOR, n/a  
**To:** BEIRUT  
NEA  
SECSTATE WASHDC  
**Type:** TE  
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